

New Providence Q4 Home Sales

Year-over-Year (Y-o-Y) Comparison

	Q4 2008	Q4 2009	Y-o-Y
All Units			
Number of Units	25	30	20.0%
Avg Days on Market (DOM)	60	84	40.0%
Avg Listing Price (LP)	\$ 612,516	\$ 505,433	-17.5%
Avg Selling Price (SP)	\$ 588,136	\$ 484,998	-17.5%
Ratio of SP/LP	96.0%	96.0%	-0.1%
<\$499,999 Units			
Number of Units	9	17	88.9%
Avg Days on Market (DOM)	37	79	113.5%
Avg Listing Price (LP)	\$ 403,066	\$ 401,088	-0.5%
Avg Selling Price (SP)	\$ 384,500	\$ 391,450	1.8%
Ratio of SP/LP	95.4%	97.6%	2.3%
\$500K - \$750K Units			
Number of Units	11	11	0.0%
Avg Days on Market (DOM)	63	99	57.1%
Avg Listing Price (LP)	\$ 632,990	\$ 615,527	-2.8%
Avg Selling Price (SP)	\$ 601,909	\$ 581,390	-3.4%
Ratio of SP/LP	95.1%	94.5%	-0.7%
>\$750K Units			
Number of Units	5	2	-60.0%
Avg Days on Market (DOM)	94	46	-51.1%
Avg Listing Price (LP)	\$ 944,480	\$ 787,000	-16.7%
Avg Selling Price (SP)	\$ 924,380	\$ 750,000	-18.9%
Ratio of SP/LP	97.9%	95.3%	-2.6%