

Chatham Borough Q4 Home Sales

Year-over-Year (Y-o-Y) Comparison

	Q4 2008	Q4 2009	Y-o-Y
All Units			
Number of Units	13	27	107.7%
Avg Days on Market (DOM)	66	64	-3.0%
Avg Listing Price (LP)	\$ 878,076	\$ 825,425	-6.0%
Avg Selling Price (SP)	\$ 829,691	\$ 778,681	-6.1%
Ratio of SP/LP	94.5%	94.3%	-0.2%
<\$750K Units			
Number of Units	8	18	125.0%
Avg Days on Market (DOM)	82	47	-42.7%
Avg Listing Price (LP)	\$ 643,762	\$ 565,361	-12.2%
Avg Selling Price (SP)	\$ 611,737	\$ 556,411	-9.0%
Ratio of SP/LP	95.0%	98.4%	3.6%
\$750K - \$1.5mm Units			
Number of Units	3	7	133.3%
Avg Days on Market (DOM)	42	75	78.6%
Avg Listing Price (LP)	\$ 954,966	\$ 1,131,428	18.5%
Avg Selling Price (SP)	\$ 920,000	\$ 1,011,285	9.9%
Ratio of SP/LP	96.3%	89.4%	-7.2%
>\$1.5mm Units			
Number of Units	2	2	0.0%
Avg Days on Market (DOM)	41	175	326.8%
Avg Listing Price (LP)	\$ 1,700,000	\$ 2,094,999	23.2%
Avg Selling Price (SP)	\$ 1,566,042	\$ 1,965,000	25.5%
Ratio of SP/LP	92.1%	93.8%	1.8%