

Market Snap Shot								
Active*	-\$500	-\$750	-\$1 mil	\$1- \$2mil	\$2 - \$3mil	\$3mil +	Total	
Chatham(s)	24	24	15	27	8	0	98	
Madison	14	14	4	15	4	2	53	
Bernards	37	28	33	25	3	1	127	
Short Hills	10	8	12	28	11	6	75	
Berkeley Heights	14	14	12	2	0	0	32	
New Providence	13	18	7	1	1	0	40	
Summit	21	29	10	22	6	8	96	
Under Contract*	-\$500	-\$750	-\$1 mil	\$1- \$2mil	\$2 - \$3mil	\$3mil +	Total	
Chatham(s)	9	2	2	3	1	0	17	
Madison	11	5	0	2	0	0	18	
Bernards	15	2	2	0	1	0	20	
Short Hills	10	2	2	4	0	0	18	
Berkeley Heights	6	1	0	0	0	0	7	
New Providence	12	5	3	0	0	0	20	
Summit	12	5	4	0	0	0	21	
Sold*	-\$500	-\$750	-\$1 mil	\$1- \$2mil	\$2 - \$3mil	\$3mil +	Total	Units / Failure Rate
Chatham(s)	10	6	3	2	2	2	25	19 / 70%
Madison	7	2	1	1	0	0	11	16 / 145%
Bernards	27	8	7	1	0	0	43	27 / 57%
Short Hills	19	6	4	4	0	0	33	51 / 157%
Berkeley Heights	10	5	1	1	0	0	17	9 / 52%
New Providence	9	3	1	0	0	0	13	6 / 46%
Summit	22	4	4	1	1	1	33	34 / 103%

*Included: Only properties listed since July 1, 2008

Failed to sell: units that either expired or were withdrawn from the market since listed in July 1, 2008

Note: entry level (under \$500,000) continues to fueling the market. This is good news since the entry level fuels the market by allowing the "move-up" buyer to sell and purchase.

Please feel free to call or email with any questions.

Martha McDonnell